

## Procurement

### DISTRIBUTING MEDICINE AND MEDICAL SUPPLIES

#### FUNDING LEVEL

\$4.1 million • 2014 – 2017

#### DONORS

Individual Donors

Pharmaceutical Companies

#### PARTNERS

Pfizer, Merck, BD, Johnson & Johnson, GlaxoSmithKline, Abbott, Vestergaard Frandsen

#### KEY ACHIEVEMENTS

Treated more than 50 years of expertise managing in-kind donations and donor funding to procure essential needs for health systems in developing countries have benefitted more than 72 countries worldwide.

Distribution of essential health care delivery items including:

- 32,000 Safe Motherhood Kits since 2007
- Pharmaceuticals
- Medical supplies/equipment
- Insecticide-treated nets for malaria prevention
- Solar equipment to generate power for hospitals and health centers
- Vehicles to support health systems to manage delivery of health services and provide health services where they are needed
- IT and communications equipment to improve ability of health care workers to accurately report on achievements and to communicate with the broader health system at all levels

#### BACKGROUND

IMA World Health (IMA) has more than 50 years of experience providing people and clinics in need with essential medicines and medical supplies. As part of our health programming, we've established a highly functional procurement and distribution system for the provision of needed medicines, equipment and commodities. To date, IMA has distributed more than \$1 billion worth of critical supplies worldwide.



*IMA World Health (IMA) upholds the highest standards for responsible giving of in-kind donations, carefully monitoring the expiration dating and quality of the donation.*

#### PROJECT APPROACH

##### Gifts in Kind (GIK) and Procurement

Since 1960, IMA has received donations of essential medicines and medical supplies from US and European manufacturers and hospitals to support overseas health care programs.

IMA upholds the highest standards for responsible giving of in-kind donations, carefully monitoring the expiration dating and quality of the donation. We respond to the needs of local health care professionals and provide only what is appropriate for the health needs in the recipient country. We adhere to the donation guidelines established by the World Health Organization for international giving, and IMA offers these donated products at significantly reduced prices to our Member agencies, approved partners, and volunteer medical mission groups. Products from IMA's gifts-in-kind program have been sent to more than 72 countries around the world.

Also, IMA's country programs, currently operating in Africa, Asia, and Haiti, utilize a health systems strengthening approach that includes procurement of essential pharmaceuticals and supplies for project catchment areas. IMA is licensed for pharmaceutical procurement by the US Drug Enforcement Administration and the State of Maryland. Due to our longstanding partnerships and procurement volume, we are able to purchase medicines and medical products at discounted rates in the US, globally, or in the recipient country.