Request for Quote (RFQ)

<table>
<thead>
<tr>
<th>RFQ #</th>
<th>FY20-032-HTI-TZN</th>
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<tbody>
<tr>
<td>Purpose</td>
<td>Supply and delivery of 1 vehicle to Haiti AND supply and delivery of 1 vehicle to Tanzania</td>
</tr>
<tr>
<td>Issue Date</td>
<td>January 29, 2020</td>
</tr>
<tr>
<td>Closing Date</td>
<td>February 14, 2020, 12:00 PM EST</td>
</tr>
<tr>
<td>Questions Due:</td>
<td>February 5, 2020, 12:00 PM EST</td>
</tr>
<tr>
<td>Anticipated Award Date:</td>
<td>February 25, 2020 or ASAP</td>
</tr>
<tr>
<td>Anticipated Award Type:</td>
<td>Fixed Price, Fixed Quantity</td>
</tr>
</tbody>
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**INTRODUCTION**

With a mission to restore health and healing to those most in need, IMA World Health is a non-profit, faith-based organization that offers extensive expertise in health systems strengthening as well as neglected tropical diseases, malaria, HIV, non-communicable diseases, and sexual and gender based violence programs in some of the most challenging and post-conflict settings throughout the world.

IMA World Health offers sustainable and efficient solutions to health-related problems that are far too common in the developing world.

To build healthier communities by collaborating with key partners to serve vulnerable people. Our vision is health, healing and well-being for all.

**RFQ**

IMA World Health invites qualified suppliers to submit Offers for the supply of project vehicles according to the quantities and specifications listed below. The closing date of this RFQ is February 14, 2020, 12:00 PM EST.

Expression of intent to quote and any questions pertaining to this RFQ must be submitted by February 5, 2020, 12:00 PM EST Otherwise extended, no questions will be accepted after this date. Questions received will be compiled and responses will be sent to all participating offerors by February 7, 2020, 5:00 PM EST
Offers MUST be received prior to the closing date of the RFQ. No late Offers will be considered. Questions and Offers should be submitted to: procurement@imaworldhealth.org

<table>
<thead>
<tr>
<th>ITEM</th>
<th>PRODUCT</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Vehicle – Delivered to IMA Haiti Office</td>
<td>1 PC</td>
</tr>
<tr>
<td>2.</td>
<td>Vehicle – Delivered to IMA Tanzania Office</td>
<td>1 PC</td>
</tr>
</tbody>
</table>

**SPECIFICATIONS FOR ITEM 1, TO BE DELIVERED TO IMA HAITI OFFICE**

- All-wheel drive, 4x4
- Manual Transmission 5 speed
- Air Conditioning
- Power windows
- Fuel tank capacity minimum 130L
- Rigid Axle, front suspension, coil springs
- minimum 4200CC Engine, 6 cylinders Diesel
- Power Steering, tilt & telescopic steering wheel
- 1st and 2nd row seat belts
- 265/70 R16 tires
- Brakes: front ventilated discs; rear drums
- 3 year or 100,000 km warranty (minimum)

1. Services/Maintenance: The above vehicles will be used in Haiti. The Offeror shall confirm that manufacturer’s warranty will be honored and that services are available in Haiti. Offerors shall advise the name and address of the authorized agent in the Haiti.
2. Vehicles must meet all requirements of the Government of Haiti.
3. Offerors shall propose any model of vehicles that meets the above specifications.
4. Offers must include 2 different price points / delivery options (see below)
   - Submit one proposal showing the delivery charges to IMA Office, Haiti, including insurance, DAP (Incoterms 2010). Delivery charges are to be quoted for surface shipment. Identify if vehicles will be in a steel shipping container.
   - Submit a second price point for delivery to Port au Prince CIP (Incoterms 2010).
5. Offerors shall provide a full description of the vehicles offered, including lists of standard equipment and features included in the proposed model.
6. Payment terms will be negotiated with the successful Offeror.
7. Offerors are requested to format their quotes as per Bid Form.
8. Offers that offer facilitation of exoneration and clearance of said motorized vehicles will be welcome.

**The delivery location for DAP delivery term is:**
IMA World Health, Haiti Office
79 Impasse Mac Donald, Bois Moquette
Petion-Ville, Haiti, HT6111
SPECIFICATIONS FOR ITEM 2, TO BE DELIVERED TO IMA TANZANIA OFFICE

- All-wheel drive, 4x4
- Manual Transmission 5 speed
- Air Conditioning
- Power windows
- Fuel tank capacity minimum 130L
- Rigid Axle, front suspension, coil springs
- minimum 4200CC Engine, 6 cylinders Diesel
- Power Steering, tilt & telescopic steering wheel
- 1st and 2nd row seat belts
- 265/70 R16 tires
- Brakes: front ventilated discs; rear drums
- 3 year or 100,000 km warranty (minimum)

1. Services/Maintenance: The above vehicles will be used in Tanzania. The Offeror shall confirm that manufacturer’s warranty will be honored and that services are available in Tanzania. Offerors shall advise the name and address of the authorized agent in the Tanzania.
2. Vehicles must meet all requirements of the Government of Tanzania.
3. Offerors shall propose any model of vehicles that meets the above specifications.
4. Offers must include **2 different price points / delivery options** (see below)
   - Submit one proposal showing the delivery charges to IMA Office, Tanzania, including insurance, **DAP (Incoterms 2010)**. Delivery charges are to be quoted for surface shipment. Identify if vehicles will be in a steel shipping container.
   - Submit a second price point for delivery port of **Dar es Salaam CIP (Incoterms 2010)**.
5. Offerors shall provide a full description of the vehicles offered, including lists of standard equipment and features included in the proposed model.
6. Payment terms will be negotiated with the successful Offeror.
7. Offerors are requested to format their quotes as per Bid Form.
8. Offers that offer facilitation of exoneration and clearance of said motorized vehicles will be welcome.

The delivery location for DAP delivery term is:
IMA World Health, Dar es Salaam Office
Plot 1657, Msasani Peninsula
Dar es Salaam, Tanzania

INSTRUCTIONS & CONDITIONS

PARTICIPATION

IMA World Health reserves the right to negotiate any or all RFQ terms and conditions, and to cancel, amend or resubmit this RFQ in part or entirety at any time.

This RFQ is not an offer to contract but represents a definition of specific requirements and an invitation to qualified companies to submit Offers. Issuance of the RFQ, preparation and submission of a
quotiation, and subsequent receipt and evaluation by IMA World Health does not commit IMA World Health to award a contract to any respondent. All costs of participation including your quotation and subsequent activity in the selection phase are at the offeror’s risk and any such costs, whether direct or indirect, will not be reimbursed by IMA World Health.

Nothing in this document shall be construed as an offer by IMA World Health and no terms, discussions or proposals shall be binding on either party prior to execution of a definitive agreement.

The Offeror shall indemnify and hold harmless the IMA World Health, its officers, members, partners, agents and employees from and against all action, claims, demands, losses, costs, damages, suits or proceedings whatsoever which may be brought against or made upon IMA World Health and against all loss, liability judgment, claims, suits, demands or expenses which the IMA World Health may sustain, suffer or be put to resulting from or arising out of the company’s failure to exercise reasonable care, skill or diligence or omissions in the performance or rendering of any work or service, required hereunder to be performed or rendered by the company, its agents, officials and employees.

**LEGAL AND FINANCIAL CAPACITY FOR PERFORMANCE.**

Offerors should provide the following:

- Evidence of Offeror’s legal company registration, incorporation or license to do business issued by a competent authority in the country of registration.
- Audited financial statements for the previous fiscal year.
- Past Performance references from three previous customers for supply of similar goods as included in this RFQ. Contact details should be included.

**SPECIFICATIONS**

- Products offered must comply with all specifications indicated in the RFQ. Supplier must highlight any deviations from requested specifications.

**LANGUAGE**

The Offer, as well as all correspondence and documents relating to the offer shall be in English.

**CURRENCY**

Prices shall be stated in US dollars ($).

**PREPARATION AND SUBMISSION**

Offers can be submitted electronically or in sealed envelope. If offers are sent by mail they should be addressed to IMA World Health HQ, C/O Procurement Department. Offers must include the following details:

- Signed and dated bid form
- Detailed description & specifications
- Product availability/delivery date
- Manufacturer and Origin
Offers must be received no later than the due date and time as shown on the cover sheet of this RFQ. IMA World Health may, at its discretion, extend the due date and time for the submission of Offers by amending this RFQ. Any Offer received by IMA World Health after the due date and time for submission of Offers will be rejected. Offers can be sent by email to procurement@imaworldhealth.org.

IMA World Health reserves the right to accept or reject any offer or cancel this RFQ and reject all offers at any time prior to contract award without thereby incurring any liability to the offeror.

**QUOTES PER OFFEROR**
Only one quote per Offeror will be accepted. Offerors may quote for any or all items listed in this RFQ.

**VALIDITY**
Offers shall remain valid for 90 calendar days from the due date for receipt of Offers. In exceptional circumstances, prior to expiry of the original offer validity period, IMA World Health may request that the offeror(s) extend the period of validity for a specified additional period. Offeror agreeing to the request will not be required to modify their Offer.

**EVALUATION**
IMA World Health will examine all Offers to determine completeness and adherence to the terms and conditions of the RFQ. An Offer will be deemed complete and compliant if the Offer is signed, meets product specifications, is valid for at least 90 days, and is substantially responsive to the terms and conditions of the RFQ.

Offers received prior to the closing date will be evaluated based on:

- The earliest possible date of delivery
- Price
- Past Performance – References
- Legal and Financial Capacity

Additional criteria:
- Adherence to products specifications
- Warranty provisions
- Availability of maintenance and spare parts in receiving country

**CLARIFICATION OF OFFERS**
During evaluation of the offers, Procurement Department may, at its discretion, ask offerors for a clarification of their offers. Clarifications are limited exchanges with an offeror to resolve minor or clerical errors; they do not offer an opportunity for an offeror to modify or change an offer.

**AWARD**
IMA World Health may make an award to a single supplier should such an award be advantageous to IMA World Health. Alternatively, IMA World Health may make awards to different suppliers should such multiple awards be more advantageous.

Any award(s) will be made to the responsible Offeror(s) whose offer(s) has/have been determined to be most advantageous to IMA World Health.

**CONTRACT TYPE**
The Contract or Purchase order awarded pursuant to this RFQ will be on fixed price, fixed quantity basis. Additional Instructions on order processing maybe issued at contract award.

**PAYMENT**
Invoices and payments will be in United States Dollars (USD). The preferred payment term is Net 30, any other payment term will be subject to negotiation with the winning bidder.

**INSPECTION AND ACCEPTANCE**
Offeror shall only deliver and offer for acceptance those goods that strictly conform to requirements. IMA World Health reserves the right to inspect or test any goods that have been offered for acceptance. Each item or service shall be inspected prior to final acceptance of the item or service. All significant discrepancies, shortages, and/or faults must be satisfactorily corrected and satisfactorily documented prior to delivery and release of payment.

**TRANSIT INSURANCE**
Insurance shall be 110% of the value of the goods.

Regards,
IMA Procurement Department
CONTACT: 202-888-6200
E-MAIL ADDRESS: procurement@imaworldhealth.org
## ANNEX A: BID FORM

Offeror can submit quotes in standard bid form however the following bid form must also be completed.

<table>
<thead>
<tr>
<th>RFQ Number:</th>
<th>FY20-032-HTI-TZN</th>
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<tbody>
<tr>
<td>Date of offer:</td>
<td></td>
</tr>
<tr>
<td>Validity of offer (in calendar days from due date and time)</td>
<td></td>
</tr>
</tbody>
</table>

**Company information (Offeror)**

| Name: | |
| Address: | |
| ZIP/postal code: | |
| Country: | |
| Phone: | |
| Fax: | |
| Tax Payer Number: | |
| Registration/Tax payer ID nr | |

Certification: I certify that information provided is true and correct. The offer is valid for a minimum of 60 days.

| Signature | |
| Date: | |
| Name | |
| Job title | |
ANNEX B. VENDOR CERTIFICATION

CHECK HERE ☐ IF NON-US BUSINESS PROCEED TO ATTACHMENT C

CHECK HERE ☐ IF PROCUREMENT IS ABOVE $30,000 (USG Contracts) OR $25,000 (USG Cooperative Agreements and Grants) AND COMPLETE QUESTIONS 10 AND 11.

The NAICS code for this procurement is 423110, and the size standard is 100 employees. For the purposes of this procurement, a small business is one that has 100 employees or less.

VENDOR NAME:
________________________________________________________________________

1. Vendor ☐ is or ☐ is not a U.S. based small business? If “no” – go to question 9, and answer question 9. If “yes” – continue with question 2.)

2. At least 51% of your company owned by (or is more than 51% of the stock owned by) one or more veterans, AND are the management and daily operations controlled by one or more veterans? ☐YES ☐NO

3. At least 51% of your company owned by (or is more than 51% of the stock owned by) one or more minority, AND are the management and daily operations controlled by one or more minority? ☐YES ☐NO

4. At least 51% of your company owned by (or is more than 51% of the stock owned by) one or more service-disabled veterans, AND are the management and daily operations controlled by one or more service-disabled veterans? ☐YES ☐NO

5. At least 51% of your company owned by (or is more than 51% of the stock owned by) one or more minority, AND are the management and daily operations controlled by one or more minority? ☐YES ☐NO

6. At least 51% of your company owned by (or is more than 51% of the stock owned by) one or more women, AND are the management and daily operations controlled by one or more women? ☐YES ☐NO

7. Is your company a SBA certified small, disadvantaged business? ☐YES ☐NO

8. Is your company a SBA certified HUBZone small business concern? ☐YES ☐NO

9. Are you, is your company, or any one of its principal officers presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any Federal Agency? ☐YES ☐NO
10. What is your company’s DUNS#: ___________________________?

11. When does your SAM (System for Award Management) registration expire:  
_________________________?
ATTACHMENT C: QUOTE COVER SHEET

Vendor Name: _____________________________
Address: __________________________________
City, State, Zip: ____________________________
Primary Contact: __________________________
Tel: _______________________________________
Fax: _______________________________________
Email: _____________________________________

Name of Authorized Official to Sign Contract: ____________________________
Title of Authorized Official: __________________________________________

Certification: I certify that information provided is true and correct. The offer is valid for a minimum of 90 days.
Signature: ____________________________
Date: _________________________________
ATTACHMENT D: PAST PERFORMANCE

Complete the table below with information on the past customers who can provide references for your company.

**VENDOR NAME:** ______________________________

<table>
<thead>
<tr>
<th>#</th>
<th>Reference Contact Name</th>
<th>Telephone</th>
<th>Email</th>
<th>Date Services Performed</th>
<th>Type of Services Performed</th>
</tr>
</thead>
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ANNEX E: BID FORM

Offeror can use his own format for the quote; however, the following information must be included.

Company Name:

<table>
<thead>
<tr>
<th>Description</th>
<th>Quantity</th>
<th>Quote Validity (number of days)</th>
<th>Unit Price CIP</th>
<th>Unit Price DAP</th>
<th>Delivery time (number of days)</th>
<th>Warranty terms</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vehicle for Haiti – Make, Model, year...</td>
<td>1</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Vehicle for Tanzania – Make, Model, year ...</td>
<td>1</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Please list all additional details, discounts, extended warranty term, and any other extras.